



Revision number:

Purchasing Agent: DEBBIE GUNDERSON

**Item: DATA COMMUNICATIONS EQUIPMENT AND ASSOCIATED OEM MAINTENANCE & TRAINING (ROUTERS & SWITCHES) (WSCA)**

Vendor: 94826A Alcatel Internet Working, Inc.  
11707 East Sprague Avenue  
Spokane, WA 99206

Internet Homepage: [www.alcatelbusinesspartner.com](http://www.alcatelbusinesspartner.com)

Telephone: (509) 777-7272

Fax number: (509) 777-7001

Contact: Dan Holden

Email address: [dan.holden@alcatel.com](mailto:dan.holden@alcatel.com)

Brand/trade name: Alcatel

Price: SEE PAGE 2

Terms: Net 30

Effective dates: 06/26/02 through 05/31/04

Days required for delivery: 1 - 6 Weeks

Price guarantee period: Discount Good through Term of Contract

Minimum order: N/A

Min shipment without charges: FOB Destination Freight Prepaid

Other conditions: FOUR (1) YEAR RENEWAL OPTIONS

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NOTE: THIS IS A NEW CONTRACT FOR DATA COMMUNICATIONS EQUIPMENT.

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Remitt to: Alcatel Internetworking, Inc.  
26801 West Agoura Road  
Calabasas, CA 91301

This Statewide Contract is an "AR" (Authorization Required) contract. Authorization is required before purchase can be made. The Authorization requirements and procedure is detailed in the attachment to the contract. Orders may be placed only after Authorization is received. This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



AUTHORIZATION REQUIRED: DAS/ITS (INFORMATION TECHNOLOGY SERVICES) ADMINISTERS STATE AGENCY PURCHASES FROM THIS CONTRACT. STATE AGENCIES (EXECUTIVE BRANCH) MUST COORDINATE THEIR PURCHASE THROUGH DAS/ITS AND MAY NOT PURCHASE DIRECTLY FROM THE CONTRACTOR. PLEASE CONTACT DAVID LEE AT 801-537-9251 OR JOHN STUCKI AT 801-538-3828 WITH DAS/ITS FOR ASSISTANCE. DAS/ITS WILL CHARGE STATE AGENCIES BASED ON DAS/ITS' UNIVERSAL SURCHARGE RATE PLAN. POLITICAL SUBDIVISIONS (SUCH AS HIGHER EDUCATION, PUBLIC EDUCATION, CITIES AND COUNTIES) MAY PURCHASE DIRECTLY FROM THE CONTRACTOR WITHOUT STATE INVOLVEMENT.

APPROVED:

Third Party Resellers:

Vendor # 94851A	Tri-Tel Communications, Inc. Ron Mcmillan or Jay Brown 162 East 4500 South Salt Lake City, UT 84107 Phone: (801) 265-9292	Vendor # 94852A	Network International Larry Lires Phone: 801-229-2325 Fax: 801-226-5520 2825 E. Cottonwood Pkwy. Suite 500 Salt Lake City, UT 84121 Email: <a href="mailto:larry@glnet.com">larry@glnet.com</a>
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Award Categories and Brands

Routers - Alcatel

Switches - Alcatel

Discounts

OmniSwitch, OmniSwitch/Router, OmniStack 1000 - 5000	52% off list
OmniAccess 408 and 512's	52% off list
OmniCore 5000, OmniStack 6000, OmniStack 8008	47% off list
OmniSwitch 7700, 7800, 8800	25% off list
OmniPCX 4400 products	42% off list

Pricelist

To access the website for the pricelist go to:

<http://www.alcatelbusinesspartner.com/naem/profile.cfm?NewUser+1&FilePushId>

You will have to register as will all agencies that use the WSCA contract. After registration is complete you will get a user name and password and you can begin using the site.

WSCA website: <http://www.aboutwsca.org>

FINET COMMODITY CODE(S):

20464000000 - Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Hubs,

Line Drivers, MSUAs, Routers, Transceivers, etc.

20621000000 - Communication Control Units: Concentrators, Multiplexors, Couplers, etc.

20623000000 - Communication Processors and Protocol Convertors: Front-End Processor, Protocol



Interchange, Switching Controls, etc.